

Jan 2019



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- ❑ ROAD - After quote is imported into prof.ITplus, the quote can now be automatically emailed to the customer. CDR
- ❑ Making Tax Digital for VAT - Update

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CDR = Customer Development Request

SALES LEDGER

❗ When using the 'Reverse' option in the 'Amend Sales Transactions' program, if the transaction to be reversed is an advance cash posting for a sales order that was originally created in the Sales Order Entry or Tele-order Template program, the sales transaction itself will be reversed as normal but additional processing will take place relating to the sales order:

- The flag on the sales order indicating that advance cash has been posted will be cleared
- Any FREETYPE lines on the order giving details of the cash amount paid will be deleted
- A reversing entry for the advance cash on the order will be generated on the cash drawer analysis file.

As a result of this additional processing, after reversing an advance cash posting for a sales order, it will now be possible to make a new advance cash posting to the sales order (to perhaps reflect a change in value from when the order was originally created).

STOCK CONTROL

❗ For sites that use retail pricing. It is now possible to specify that automatically calculated retail prices should always round upwards. Within Stock Parameters, Default screen, a new 'Always Up?' checkbox has been added.

Miscellaneous

Product Class	Bought	▼
Valuation Method	FIFO	▼
Units for Prices	0	
Unit Description	Each	
VAT Code	1	20.00
Commodity Code	12345678	
Nominal Ref. Code	002	
Retail Price Rounding	00	<input type="checkbox"/> Always Up?

Ticking the checkbox will ensure that calculated retail prices always round up to the next rounding point.

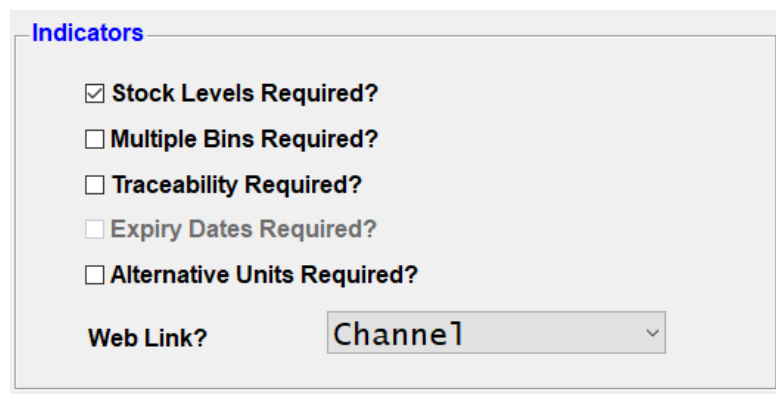


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For example, for a VAT-exclusive price of £12.00 at the standard 20% VAT rate, if the retail price rounding field for a product is set to 99p, the resulting retail price will initially be calculated as £14.40 and will then be rounded up to £14.99 if the 'Always Up?' checkbox is ticked in parameters (instead of £13.99 if the checkbox is not ticked).

❶ When searching for a stock item and no matches are found, the codes entered will now be stored in order to use the facility to restore the previously entered code (by pressing the up or down arrow key), previously entries that produced no matches would not be stored. The change has been made to assist users who typically have to enter long stock codes and would prefer to restore and correct the previous entry, rather than having to type the whole entry again.

❷ Within the Default parameters, Indicators section, Web Link now includes a setting for Channel. A selection of Web, Channel, None or Both can be made.



If channel integration is required (according to the new parameter above), the Stock Details, Global Stock Amendments and Setup Product Group Defaults programs 'Web' checkbox has been replaced with a listbox to include option of No, Web, Channel or Both

The stock details report will print the value equivalent to the listbox setting for each item.

Stock import routines have been updated so that the imported field for the web indicator will be correctly validated.

QUOTATIONS/SALES ENQUIRIES

❶ When entering a quotation in the 'Quotation Entry' program, if parameters are set in Sales Order Processing to display an average selling price (see Sales Order Processing section, below for parameter settings and display), an average selling price will be calculated for the depot code of the quotation and the resulting average price will be shown at the foot of the screen.



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- When displaying a quotation in the 'Quotation Entry' program, the user can now click an icon (tooltip 'Display Hagggle Msg Information')



If using the standard mode, this will display at the foot of the screen. If using the tab mode, this will display above the main table. display the information for the currently selected product that is normally shown when entering a quotation – i.e. current price, margin%, price origin, free stock, order quantities, last sales price, last purchase price, next purchase order, etc.

- In the right-click menus available in those programs that display a single quotation (Quotation Entry, Quotation Modelling, and Quotation Order Analysis), a new 'Hagggle Msg Info' option has been added. Selecting the new option will display the information for the currently selected product that is normally shown in the 'hagggle' window when entering a quotation.

- When using the Expand option in the 'Quotation Entry' and 'Quotation Order Analysis' programs and electing to display the 'Line Values' of an item, if parameters are set to display information messages in a textbox and if the user is authorised to display costs, textboxes for line cost and line margin will now be displayed beneath the line value textbox.

Disct %	<input type="text" value="0.00"/>
NettPrc	<input type="text" value="32.00"/>
LineVal	<input type="text" value="32.00"/>
LineCst	<input type="text" value="12.02"/>
LineMrg	<input type="text" value="19.98"/>

- The 'Quotation Recurring Transactions' screen has been amended to include selection criteria to choose which recurrence frequencies should be listed in the table. To include a recurrence type, ensure that its checkbox is 'ticked'. Unticked recurrence types will be excluded from the table. An additional date selection allows the table to be further refined, including only recurrences that are due before the selected date.

Only List Recurrences Due Before			<input type="text"/>
Recurrence Type			
<input checked="" type="checkbox"/> Daily	<input checked="" type="checkbox"/> Weekly	<input checked="" type="checkbox"/> BiWeekly	<input checked="" type="checkbox"/> Monthly
<input checked="" type="checkbox"/> Quarterly	<input checked="" type="checkbox"/> Biannual	<input checked="" type="checkbox"/> Annual	

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SALES ORDER PROCESSING

It is now possible to remove an advance cash posting from a sales order and post a new advance cash posting to the order – see Sales Ledger section, above.

If parameters are set to display information messages (free stock, order quantities, previous sale, etc.) in a textbox at the foot of the order entry screen, it is now possible to display an average selling price for an item within the information shown. A 'Display ASP?' checkbox has been added to the 'Haggle Facility' section of the 'Sales Order Parameters – Hdr/Haggle' screen.

'Haggle' Facility

Profit Margin % Off Sales or On Cost	<input checked="" type="radio"/> Sales <input type="radio"/> Cost	<input checked="" type="checkbox"/> Display Info Msgs In A Textbox?	<input checked="" type="checkbox"/> Colour?
Recalc. Price or Discount from Margin	Ask	<input checked="" type="checkbox"/> Display Costs Of Special Items For All Users?	<input checked="" type="checkbox"/> Last Depot Purch?
		<input checked="" type="checkbox"/> Display Last Purchase?	<input checked="" type="checkbox"/> Disp Suppl Cost Price?
		<input checked="" type="checkbox"/> Display Next Purch Del Date?	<input type="checkbox"/> Inc. SpcPrc/Mtx?
		<input checked="" type="checkbox"/> Display ASP?	No.Mnths 12 <input type="checkbox"/> Inc.Qt?

If the checkbox is ticked, further parameters will be enabled to specify over how many months the average should be calculated (1-12) and whether special customer prices, customer price matrices, and quotation prices should be included in the calculation. Once the parameters are set, when entering a sales order or raising a sales order from a tele-order template, an average selling price will be calculated for the depot code of the order and the resulting average price will be shown at the foot of the screen.

The format of the information shown is ASP: ppppp.pp/uuuu (for nn prices), where ppppp.pp is the calculated average price, uuuu is the selling unit of this order item, and nn is the number of prices used for the average price calculation.



The example below shows the ASP to be £7.79 for unit qty of 1, based on 10 prices to calculate the ASP.

Mode: Add Item: 1 Depot: 00 Group: CAR Type: 1 Price: 10.50 UnitQty: 1 UnitDesc: MTR Disc %: 0.00
 Code: 00/3500 Categ: 2L Gross: 10.50 NetPrc: 10.50
 Cost: 5.14 LineVal: 0.00
 Min.
 Desc: SOCKET SCREW (Has been mended)
 Use Alt. Sis Unit?
 AltUnit:
 AltQty:
 Quan.
 Terms: A: 0.00 Marg%: 51.05 DelDate: 5/ 1/19
 B: 0.00 C: 0.00 Margin: 5.36 VatCd: 1 20.00
 m2 F8=Qck F9=Val OK Cancel ?

Price Origin: Sell.Prc.Mtx (Prc2) ASP: 7.79/1 (for 10 prices)
 AvgUsg=0.00 Free=0.00 OthDep=547.00 SlsOrd=6667.00 MinSO=5.00 SOIncr=5.00 MinPur=10.00 PurIncr=5.00
 LastPrc=10.50/1 for 1.00 on 1/11/17 Cst=6.26/1 LastPur=1.34/1 for 10.00 on 12/ 7/18 LastDepPur=1.34/1 for 10.00 on 12/ 7/18 Sup1cost=7.00/1

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When displaying an order in the 'Sales Order Entry' program, the user can now click an icon (tooltip 'Display Hagggle Msg Information') above the main table to display the information for the currently selected product that is normally shown when entering an order – i.e. current price, margin%, price origin, free stock, order quantities, last sales price, last purchase price, next purchase order, etc.

		 N	DY10 2SD	Disct%		DelMeth	LYN	 Fwd/Sch	N/A	▼
Show Tabs										
Ln	Stock Code	Dp	Description	Qty	Price	Per	Disc%	Ln Value	VC	
1	00/3500	00	SOCKET SCREW	5.00	10.50	1		52.50	1	

In the right-click menus available in those programs that display a single sales order (Sales Order Entry, Sales Order Despatch, Sales Order Item Quantities, Order Modelling, etc.), a new 'Hagggle Msg Info' option has been added. Selecting the new option will display the information for the currently selected product that is normally shown in the 'hagggle' window when entering an order.

When using the Expand option in any of the main sales order processing programs and electing to display the 'Line Values' of an item, if parameters are set to display information messages in a textbox and if the user is authorised to display costs, textboxes for line cost and line margin will now be displayed beneath the line value textbox.

Disct %	<input type="text" value="0.00"/>
NettPrc	<input type="text" value="32.00"/>
LineVal	<input type="text" value="32.00"/>
LineCst	<input type="text" value="12.02"/>
LineMrg	<input type="text" value="19.98"/>

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PURCHASE ORDER PROCESSING

- When viewing an existing or an archived purchase order, choosing the 'Expand' and 'Invoiced Qtys' will show the quantity invoiced.

PURCHASE ORDER ENTRY User: jod-1 - prof.ITplus V1.0.5 DEVELOPMENT

Wed Jan 2 2019 Option: Expand

Search Name & Our Reference

Supp. TRU001 Name Trutite Ord.Date 25/ 9/18

OrdNo 1927 JOD TelFax Del Date 2/ 1/19

Depot 01 Trnsf.Dep DirDel? Disc% SunType Area MinVol

Item No. 1 Stock Code 1113 Description SMALL KITCHEN DUSTPAN - GREEN

Current Order Item Quantities

Ordered	Assigned	Received	Invoiced	S
20		20	20	C

Invoiced Quantities

User	Date	Time	Program Used	Supp Ref	Inv Date	Trans Ref	Further Ref	Invoiced
jod	2/ 1/19	13:43	Post Purchase Invoices	TRU001	1/ 7/15	12345		20

Inv Dets Quit

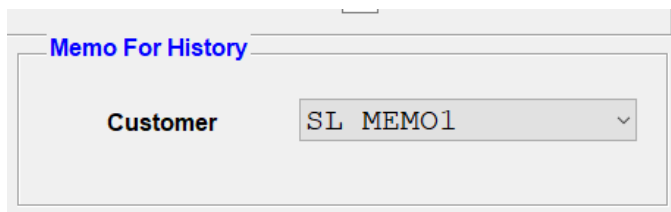
Choosing either the 'Inv Dets' button or double-clicking the line will open up the 'Display Supplier Transactions' screen to display the invoice.

INVOICING & PRICING

- The 'Print Customer Price List' program has been modified to provide more flexibility when choosing to only print prices for products that a customer has previously bought. Previously, if the 'Print Sold Products Only?' checkbox was not ticked, every item within the specified report ranges (suppliers, groups, types, categories, and stock codes) was included on the report produced for the selected customer account, regardless of whether the customer had ever bought the product. If the checkbox was ticked, only items within the ranges for which an invoice had been raised directly against the selected account would be included. This meant that a report for an invoice account would only show details of products which had been delivered directly to the invoice account – you could not produce a report for the invoice account showing details of products delivered to any of the delivery accounts linked to the invoice account. A new 'Sales' radio button group has been added to the Details section of the selection criteria. When printing a report for an invoice account to print sold products only, selecting the 'Consolidated' radio button will include products sold to any of the delivery accounts, selecting the 'Direct Sales' radio button will include only products sold directly to the invoice account itself.

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❶ A new parameter 'Memo for History' has been added to the General section of the Invoicing parameters, with a drop-down selection to choose Sales Memo 1-3. When a copy invoice or credit note is emailed to a customer, if a sales memo is selected in the parameters, an automatic memo will be recorded against the selected sales memo for the customer. The memo text will include the type of document emailed, document number, and the email contact name. Any of the 3 possible sales memos can be selected.

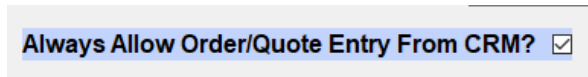


EC VAT

❶ Within the 'Print Intrastat Report' program, Excel has been added to the output device types, allowing the Intrastat report to be sent to Excel.

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

❶ Within the 'Set Up CRM User Details' program, a new 'Always Allow Order/Quote Entry From CRM?' checkbox has been added.



The checkbox is only relevant for those users that do not have permission to use the Add option in Sales Order Entry, Quotation Entry and the Order option in the Tele-order Template programs.

The reason for making this change is to be able to force an individual user to use the CRM Initial Screen program as the 'launch point' for adding sales order and quotations, so that the user can be aware of any information (events, notes, etc) in the CRM screen before adding a sales order or quotation. If this is thought to be appropriate, a user should be denied access to the Add option in the Sales Order Entry and Quotation Entry programs, as well as to the Order option in the Tele-order Templates program, and the new checkbox should be ticked in the Set Up CRM User Details program.



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MISCELLANEOUS

❶ When a quotation is created on ROAD and imported into prof.ITplus, it is now possible for the quotation to be automatically emailed to the customer – avoiding the need for the quotation to be emailed separately and ensuring that the customer gets a timely response to their enquiry. NB this feature needs to be enabled on your server – please contact support for assistance.

❷ **Making Tax Digital for VAT – Update** The HMRC driven project will make it easier for businesses to manage their tax and will save them, and their agents, time which can instead be devoted to maximising business opportunities, encouraging growth and fostering good financial planning. From 1 April 2019, under Making Tax Digital, around 1 million businesses registered for VAT with a taxable turnover above £85,000 will need to keep their VAT records digitally and file their returns using Making Tax Digital-compatible software.

Since HMRC MTD pilot opened up to Public Beta on the 16/10/18, OGL has been carrying out our own Beta pilot with some of our prof.ITplus customers who were eligible to join. We are pleased to announce that HMRC has recognised prof.ITplus as a VAT compatible software: <https://www.gov.uk/guidance/software-for-sending-income-tax-updates#VAT>.

Although prof.ITplus is now HMRC recognised, prof.ITplus customers are still advised not to sign up to HMRC MTD at this time. Those prof.ITplus customers who are not excluded by the HMRC's criteria should continue to email softwaresupport@ogl.co.uk to register their interest to take part in the pilot.

HMRC Public Beta Pilot Joining Criteria: <https://www.gov.uk/guidance/use-software-to-submit-your-vat-returns#who-can-use-this-service>

Once we have completed our own Beta Pilot, we will issue a further communication to all our prof.ITplus customers providing links to instructions on how to use the new functionality within prof.ITplus.

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STANDARD INFORMATION

Permissions

To provide access to any new programs, an administration user needs to use the "Set Up Permissions" option (accessed via the "Admin Menu" icon on the Utility Bar at the top of the screen) to grant permission to use the new menu / sub-menu to all users who are authorised to use the facilities.

Note: When released, adoption of new features may require stationery amendments or would benefit from onsite or internet based (LogMeIn) training sessions and will be charged at the prevailing rate. Please contact OGL Software Support or your Account Manager for advice.

Future Development

As part of long-term developments, some programs have already been modified to allow for future functionality, and various new fields or buttons will be visible to users. None of these new fields will be useable at present and the system will continue to operate entirely as normal.

Note: The performance of prof.ITplus can be significantly affected by the specification of the users' PC and in particular the amount of memory available. Every effort is made to ensure that prof.ITplus operates as efficiently as possible, but to keep pace with new OGL and Windows developments and ensure user productivity is maintained, it is recommended that all PC's and Servers are regularly reviewed to ensure optimum performance.

Microsoft Support

Use of Microsoft Office Products such as Excel, Word and Outlook are used regularly in conjunction with prof.ITplus.

With the cessation of support in April 2014 by Microsoft of the Office 2003 Suite, together with Office 2007 having now reached the end of its support lifecycle, OGL will no longer actively develop for, or amend, programs to work with these products. Where practical we will attempt, on a reasonable endeavours basis, to resolve any incompatibility problems reported, however it is OGL's recommendation that unsupported Microsoft products should be upgraded to Office 365 or 2016 with immediate effect to ensure compatibility is maintained.

More information about Microsoft's end of life policy can be found at <http://support.microsoft.com/lifecycle/>