

REMOTE ORDERING

**Process sales opportunities
whilst out on the road**

**Help your field staff deliver an enhanced
customer experience whilst out on the road**

The key to running an efficient stock business is being able to capture and fulfil orders at any point in time to meet the likely needs of your customers. You also need a system that is not only reliable and cost effective, but also provides your field staff with the tools to create immediate quotations and orders remotely, increasing up sell opportunities.

ROAD is a new a mobile app developed to work alongside prof.ITplus, to help your employees better serve your customers and your business. ROAD enables your field-based staff to not only create instant quotes and view specific product pricing there and then via their smart phone or tablet, but also check stock levels whilst out at your customer's site. Any information input is then sent directly back to prof.ITplus (OGL's market leading ERP software).



This not only speeds up what can be a tiresome, lengthy process, it also ensures your employees are given the tools to provide a fast, efficient service to your customers with minimal potential for input error. This shift in productivity will then have a positive knock-on effect in different areas of your business, saving you time and money.

At a glance

- Launch SalesVision (sales intelligence app) from within ROAD
- Create an immediate quotation or sales order that synchronises directly with prof.ITplus
- Customer pricing and stock levels visible from prof.ITplus
- Scan barcodes for quick product identification
- Synchronisation of data both online and offline

Fully integrated with prof.ITplus utilising existing user permissions

Work remotely on or offline

ROAD is delivered via both Android and iOS compatible software, providing key sales information to be viewed and processed by employees in the field. The application is simple to use and can be accessed with or without an internet connection.

Seamless synchronisation with your existing data

ROAD has the ability to make your field sales teams more self-sufficient and remove the need for double processing from your office employees, thus reducing time, resource and potential input error.

ROAD helps to provide accurate information to your team on the spot, enabling them to negotiate with the customer, provide immediate quotes, sales orders or replenishment orders and convert existing quotations to sales. This then helps your field employees to negotiate prices or quantities in real time, with the ability to see cost prices and margins if required.



Introducing SalesVision

Our optional web-based application, called SalesVision, uncovers key information from prof.ITplus and delivers it directly to your sales team on their mobile devices (laptop, tablet, mobile phones) via an internet connection. The user-friendly interface has been designed to make key information easily digestible and readily attainable.

- ✔ Understand customer buying trends and improve customer retention
- ✔ Improve sales productivity through targeted customer engagement
- ✔ Grow market share by unveiling hidden sales potential
- ✔ Vital management tool to enhance your business
- ✔ Access up-to-the-minute sales data, on-demand
- ✔ Manage performance and increase accountability



Don't just take our word for it...

“ The ROAD app allows the reps to load their own orders, see stock and check prices without having to take up valuable time from our telesales. ”

Allfix, Dorset



**Our business software
experts are waiting to
hear from you:**



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